

Message Text

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INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/OED/MEPD/JLSMITH/MJJ
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COM/BIC/OIM/RRYDLUN
STATE/AF/W/HWALKER

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P 042137Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: MAJOR PROJECT: RAILROAD DEVELOPMENT

REF: LAGOS 5146

1. REFTEL NOT CLEAR ON WHETHER SHORTLIST FOR CONSULTANCY CONTRACT HAS BEEN ANNOUNCED OFFICIALLY (SO THAT TWO CONTENDERS COULD THEN WITHDRAW) OR WHETHER REPORT FROM ENGINEER IS INSIDE STORY. IF LIST HAS BEEN ANNOUNCED, WOULD APPRECIATE LEARNING DATE.

2. WHETHER INFORMATION IS PUBLIC KNOWLEDGE OR NOT, SUGGEST EMBASSY APPROACH APPROPRIATE OFFICIALS AT FMG AND NRC TO DETERMINE WHY NO U.S. FIRMS HAVE BEEN QUALIFIED. QUALIFICATIONS AND EXPERIENCE OF FIRMS SUCH AS PULLMAN AND FORD, BACON AND DAVIS ARE CERTAINLY AS EXTENSIVE AS THOSE OF SEVERAL EUROPEAN FIRMS THAT WILL BE ALLOWED TO BID. WE WOULD APPRECIATE LEARNING WHY THESE QUALIFICATIONS HAVE NOT

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BEEN ACCEPTED AND WHETHER SHORTLIST REFLECTS DISCRIMINATION AGAINST U.S. INDUSTRY IN GENERAL. PRESENCE OF AMERICAN FIRM ON SHORTLIST IS NOTHING MORE THAN RECOGNITION OF OBVIOUS QUALIFICATIONS SEVERAL CONTENDERS AND OPPORTUNITY

FOR OUR INDUSTRY TO MAKE A PROPOSAL WHICH NRC COULD
CONSIDER. CONSULTANCY CONTRACT AWARD, WITH ITS OBVIOUS

IMPLICATIONS FOR POSSIBILITY ANY U.S. PARTICIPATION IN
DOWNSTREAM NIGERIAN DEVELOPMENT, IS KEY COMMERCIAL TARGET
IN COUNTRY. WE BELIEVE EMBASSY SHOULD MAKE USG INTEREST
IN PROJECT VERY CLEAR TO FMG AND NRC.

3. WOULD ALSO APPRECIATE LEARNING WHETHER TUNDE-JOHNSON
HAS ANY COMMENT TO MAKE ON SHORTLIST. PULLMAN HAS NOT
RECEIVED ANY REPORT FROM HIM ON SUBJECT. KISSINGER

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<< END OF DOCUMENT >>

Message Attributes

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Channel Indicators: n/a
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Draft Date: 04 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
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Drafter: COM/OED/MEPD/JLSMITH/MJJ
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Errors: n/a
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